

## Beyond the Buzz: Decoding & Demonstrating Strategic Thinking Skills

Path Forward Consulting

- During this session, we will explore:
- What is strategic thinking (ST)?
- What are the 5 core skills?
- Why do they matter?
- How can we demonstrate ST at work?

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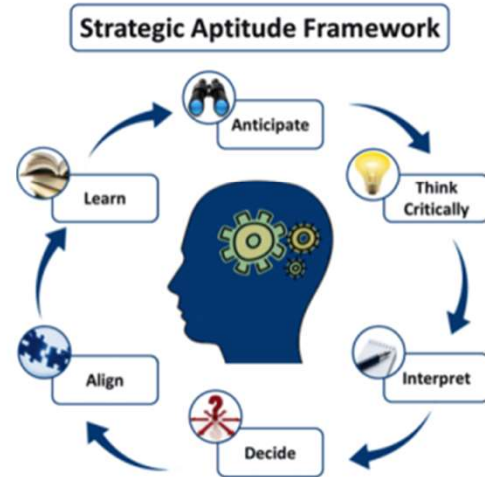
## Learning Objectives



# What is Strategic Thinking?

*“Strategic thinking is the ability to connect dots that others don’t see and communicate them in a way they won’t forget.”*

- Allison Manswell



3

“Discovery consists of looking at the same thing as everyone else and thinking something different”

Albert Szent Gyorgi

“THE ESSENCE OF STRATEGY IS CHOOSING WHAT NOT TO DO.”

MICHAEL PORTER

@LinkedIn Quotes

I am not a product of my circumstances.

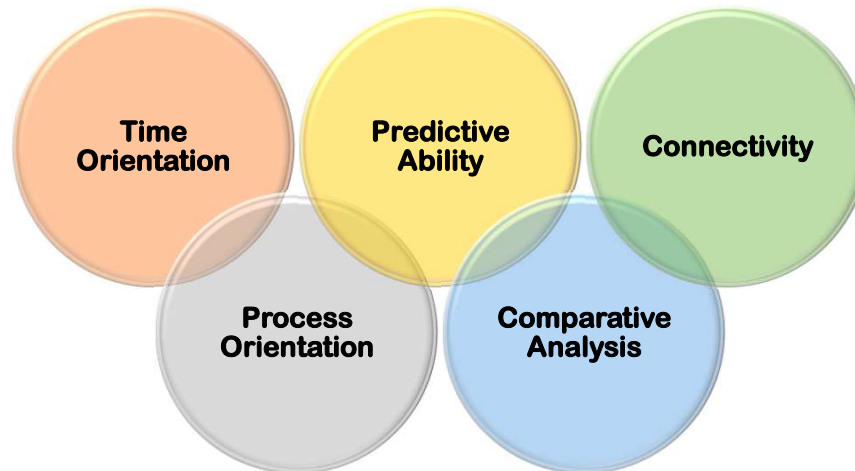
I am a product of my decisions.

**What does it look like?**

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4

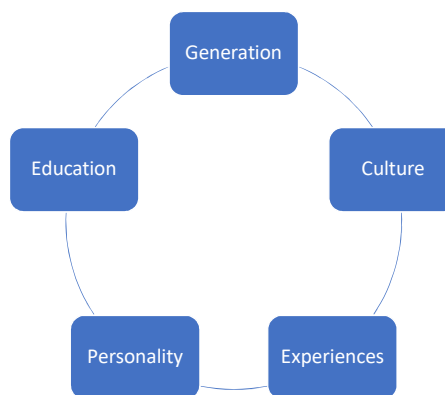
## Five Demonstrations of Strategic Thinking



5

## Time Orientation

The ability to relate elements based on when they occur



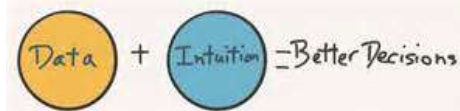
## Process Orientation

The ability to relate elements based on the order in which they occur



## Predictive Ability

The ability to predict outcomes combining quantitative data and interpretation from cumulative learnings



# Comparative Analysis

The ability to discern, categorize and compare elements against each other



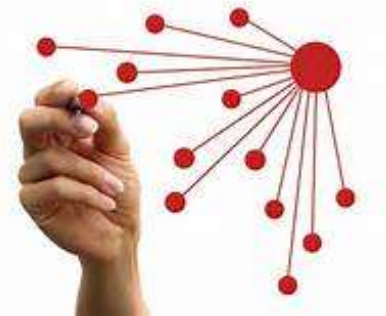
Compare	Contrast
<ul style="list-style-type: none"> <li>▪ alike</li> <li>▪ both</li> <li>▪ same</li> <li>▪ similar</li> <li>▪ like</li> <li>▪ in common</li> <li>▪ also</li> <li>▪ similarly</li> <li>▪ in comparison to</li> <li>▪ as well as</li> </ul>	<ul style="list-style-type: none"> <li>▪ different</li> <li>▪ differ</li> <li>▪ unlike</li> <li>▪ not alike</li> <li>▪ difference</li> <li>▪ on the other hand</li> <li>▪ however</li> <li>▪ although</li> <li>▪ even though</li> <li>▪ in contrast to</li> <li>▪ while</li> <li>▪ but</li> </ul>



9

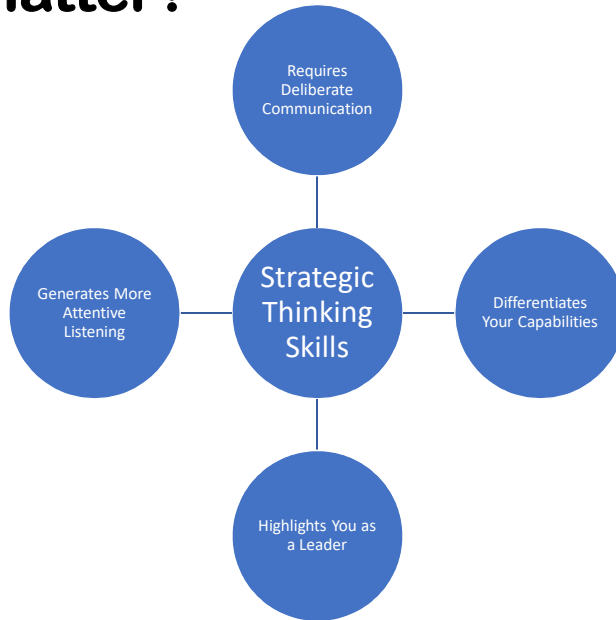
# Connectivity

The ability to identify and connect disparate dots



10

# Why does it matter?



11

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